#### this Webinar is powered by Shoals Technologies

**25 September 2024** 9:00 am – 10:00 am | EDT, New York City 10:00 am – 11:00 am | ART, Buenos Aires 3:00 pm – 4:00 pm | CEST, Berlin, Madrid



Anne Fischer Senior Editor pv magazine USA



Future-proofing solar projects: Prioritizing reliability and optimizing efficiency



Josep Tienda Vice President of International Sales Shoals Technologies



Francisco Ramon International PV Product Manager Shoals Technologies

## pv magazine Webinars

# Welcome!

We are recording this webinar today. We'll let you know by email where to find it and the slide deck, so you can re-watch it at your convenience.



## Future-Proofing Solar Projects: prioritising reliability and optimising efficiency

**激shoals** 

## **Utility-Scale Solar Power Market Landscape**

Overview and key challenges

#### MARKET CHALLENGES



#### **Grid Interconnection Issues**



**Macroeconomic Pressures and Weakening Indicators** 



Labor Shortages and Skill Gaps



**Regional Utility Solar PV Market conditions** 



**Repowering & Revamping of Existing Installations** 



## **Typical PV System Challenges**

#### Top issues in field-fabricated EBOS

#### CHALLENGE •

#### Wiring & Connectors

- Uncontrolled install environment
- Human error during install
- Poor torquing
- Serviceable in-line fuses
- Improper grounding
- Cross-matting connectors
- Wire management

#### CHALLENGE '

#### **Thermal Failures**

- Hot spots
- Use of invasive/damaging technologies- IPC's
- Lack of electrical insulation
- Cable friction
- Inverter downtime

#### CHALLENGE

#### Long-Term Performance

- Poor design/design life
- Dependence on installer skills
- Installation complexity and susceptibility to environmental factors
- Ground/arc faults
- Lack of testing
- Increased O&M costs

#### CHALLENGE

#### Efficiency

- Design impacts of latestage EBOS inclusion
- Increased specialised labor costs and availability
- Increased inspection and maintenance dependence
- Lower project yield
- Higher levelised cost of energy (LCOE)
- Trenching / un-trenching

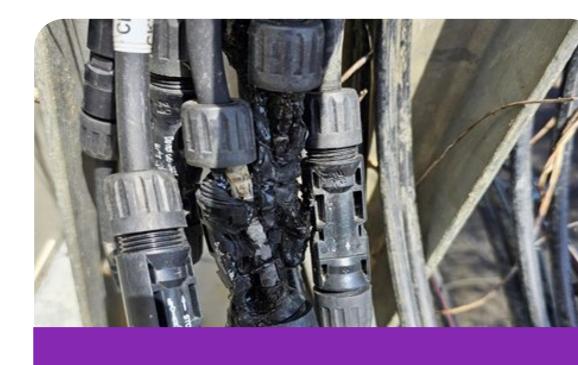


## **Solutions for PV System Challenges**

#### Long-term performance

Reduce future defects, streamline transition to operation, and maximise system lifespan by preventing construction deficiencies:

- Comply with international standards, local electrical codes, and site conditions
- Integrate EBOS design early in the project planning stages, alongside module, tracker, and inverter selections
- Prioritise high-quality materials over low cost for long-term reliability
- Consider wire layout and stringing as key design factors
- Assess trenched and above-ground options to select the optimal solution
- Simplify installation to cut back on skilled labor and minimise delays
- Plan ahead for potential O&M expenses and catastrophic failures





## **Addressing PV System Challenges**

Factory-built EBOS solutions



#### Many of these challenges can be prevented. Here is how:

- Design using the most efficient and suitable EBOS architecture
- Focus on minimising potential critical points of failure
- Use pre-fabricated, industrial wiring solutions to ensure complete system integrity
- Opt for plug-and-play systems to simplify installation and eliminate human errors
- Rely on a fully integrated EBOS ecosystem from a single manufacturer for seamless compatibility and reliability
- Request comprehensive quality controls and extended product warranty (5 years recommended)

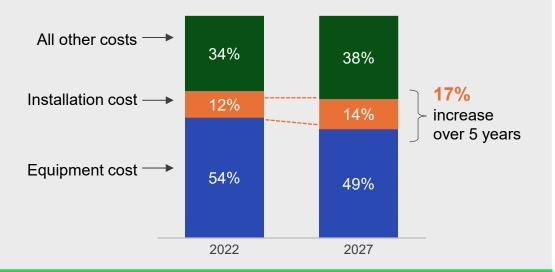


## Labor Contribution to Total Cost of EBOS

#### Cost efficiency

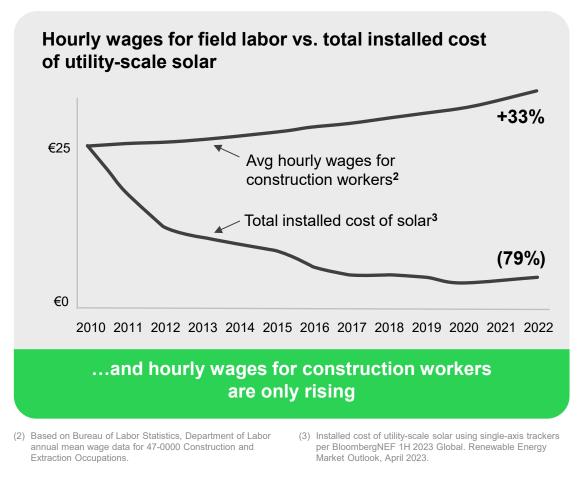
#### **Specialised Labor Stats**

Equipment cost vs. installation cost ratio of a solar energy project<sup>1</sup>



Field labor has become one of the largest contributors to the cost of building a solar energy project...

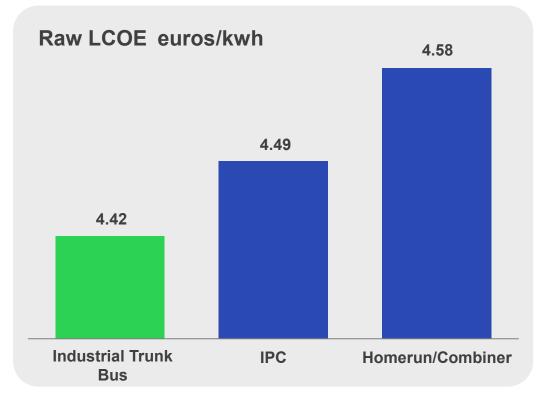
(1) Wood Mackenzie H2 2022 Global Solar PV System Pricing. Based on average construction cost for a 50 MW ground-mounted solar energy project using single-axis trackers in the U.S. Installation cost includes labor, civil and EPC overhead and margin categories. Equipment costs include modules, inverter, mounting system and EBOS categories.





## **EBOS Contribution to LCOE**

#### Cost efficiency



Source: Solvida Energy Group, DC BOS Comparison and LCOE Analysis, November 2021. Report available upon request.

#### Levelised Cost of Energy (LCOE) Breakdown for Utility Scale Project using Central Inverters:

- Using low-cost materials for short-term savings can exponentially increase risk
- Industrial Trunk Bus systems offer higher upfront costs, but lower risk and higher savings in the long run
- EBOS represents a small share of total cost, but its failures have 5x the impact



## **Future Trends in Solar PV**

#### Where we're going



#### **Industrial EBOS Adoption**

From rapid growth in countries facing high labor costs or labor shortages to widespread global adoption



#### **Increased involvement of Project Owners**

Greater focus on the low-voltage ecosystem as a key risk factor. Starting to be considered main equipment



#### Transition to Medium Voltage Systems

Driven by the pursuit of higher yield and efficiency.

The 1500V era is serving as the training ground for the 2000V era, where challenges related to skilled labor are expected to increase





### How to Optimise and Future-Proof Your Solar Projects

Choose the right partner with EBOS solutions and expertise



#### ✓ Integrate EBOS Early in Project Design

• Consider EBOS as main equipment from the outset to ensure maximum standardisation and reduce variability

#### Optimise Your Project's Layout and Performance

 Design systems to reduce the number of critical points of failure by streamlining connections and components

#### ✓ Opt for Non-Invasive Industrial EBOS Solutions

- Pre-fabricated, industrial plug-and-play solutions improve reliability and safety of installations
- Select an experienced partner offering a wide range of industrial EBOS architectures, suitable for various project types, with a strong emphasis on quality

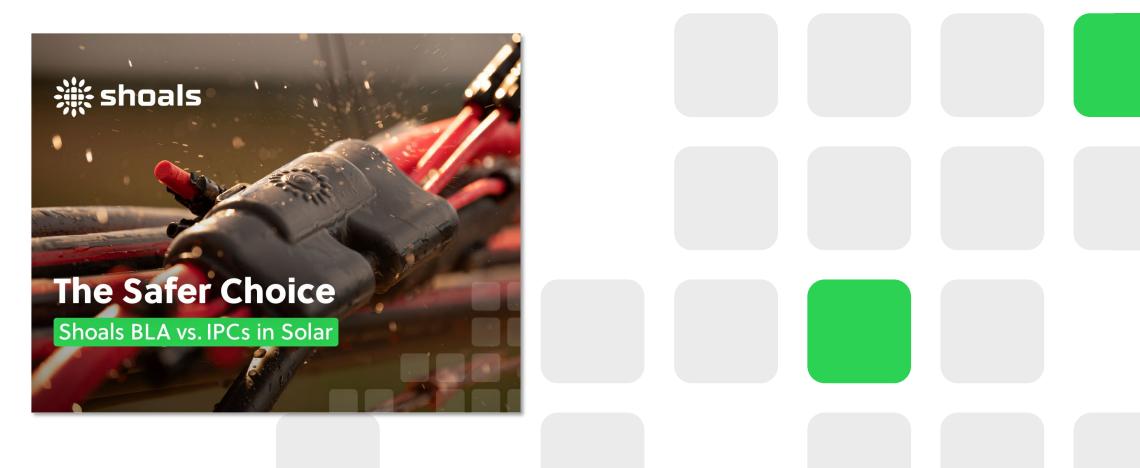
## Select an Industrial EBOS Ecosystem that Balances CAPEX and OPEX

• Opt for an EBOS ecosystem that optimises both capital and operational expenditures, ensuring long-term cost-efficiency and reduced complexity



## Thank you!

For more information, check out our eBook:





#### this Webinar is Shoals Technologies

**25 September 2024** 9:00 am – 10:00 am | EDT, New York City 10:00 am – 11:00 am | ART, Buenos Aires 3:00 pm – 4:00 pm | CEST, Berlin, Madrid



Anne Fischer Senior Editor pv magazine USA



Future-proofing solar projects: Prioritizing reliability and optimizing efficiency

Q&A



Josep Tienda Vice President of International Sales Shoals Technologies



Francisco Ramon International PV Product Manager Shoals Technologies



## The latest news | print & online



#### End of the line for a U.S. solar giant

by Ryan Kennedy



by Emiliano Bellini





Most-



## Coming up next...

**Tuesday, 1 October 2024** 11:00 am – 12:00 pm EDT, New York City 5:00 pm – 6:00 pm CEST, Berlin, Paris, Madrid **Wednesday, 9 October 2024** 11:00 am – 12:00 pm EDT, New York City 5:00 pm – 6:00 pm CEST, Berlin, Paris, Madrid

#### Many more to come!

How inspection feedback loops improve utility solar at all stages

PV module quality control and testing: using data and analysis to enhance safety and performance In the next weeks, we will continuously add further webinars with innovative partners and the latest topics.

Check out our pv magazine Webinar program at:

www.pv-magazine.com/webinars

Registration, downloads & recordings are also be found there.



# pv magazine USA Week

## **A Solar-Powered Economy**

October 22-24, 2024 | Virtual Event

**REGISTER NOW** 



#### this Webinar is Shoals Technologies





Anne Fischer Senior Editor pv magazine USA

# Thank you for joining today!