



Trends and Challenges



Challenges: Challenges in C&I PV Construction

DC high-voltage safety risks

Root causes of inverter failures: 74% faults are on the DC side

DC faults
Other issues

Complex environment



 The rooftop environment is complex, and the rooftop usage is low due to shading.

Complex O&M



- C&I PV plants are geographically dispersed and difficult to manage in a unified manner.
- Onsite O&M is required, resulting in high costs.

Safety challenges

DC short DC high Terminal circuit voltage overtemperature

Benefit challenges

Shading

DC arcing

Less area for PV installation

Lower yield

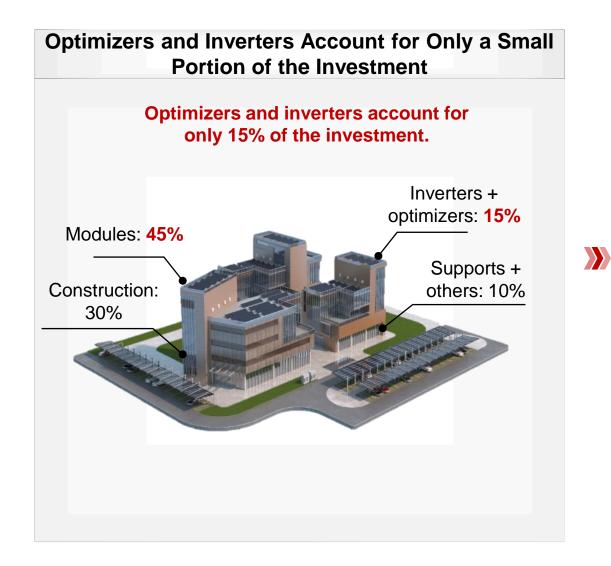
Operation challenges

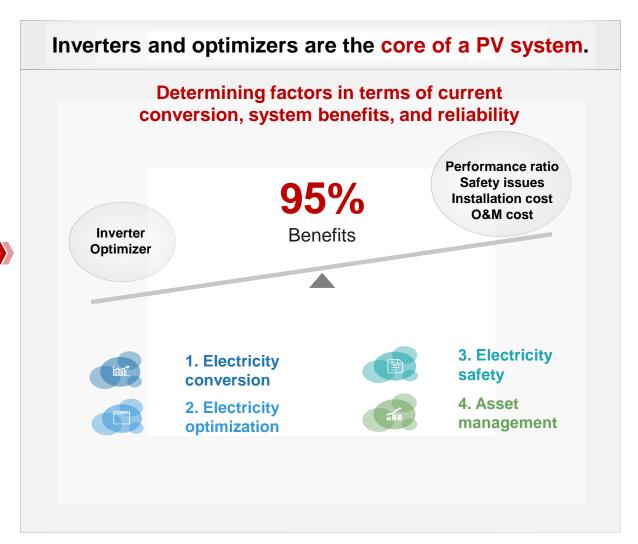
Unable to achieve unified and visualized management

Difficult and inefficient fault locating

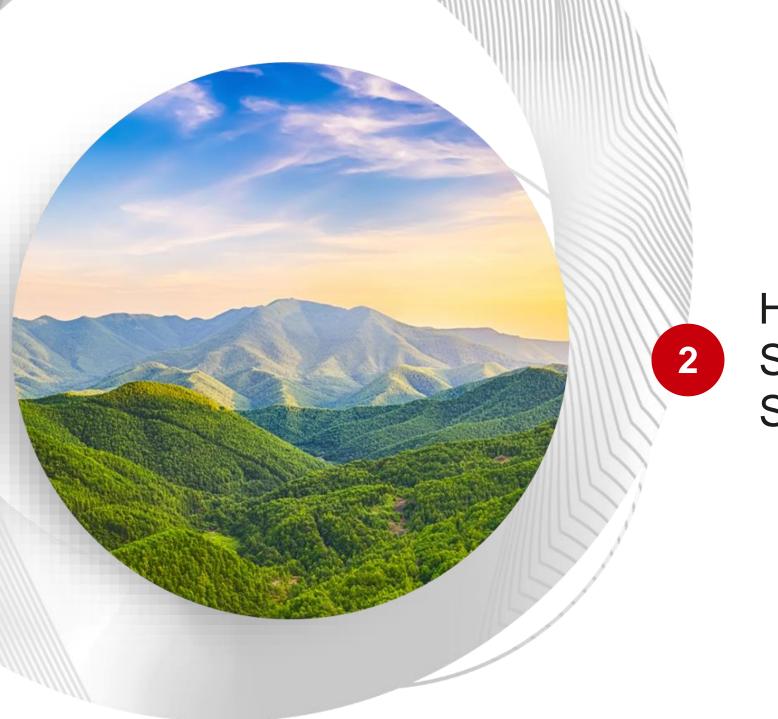


Solution: Inverter is the Core of PV System. Small Investment Brings Huge Benefits





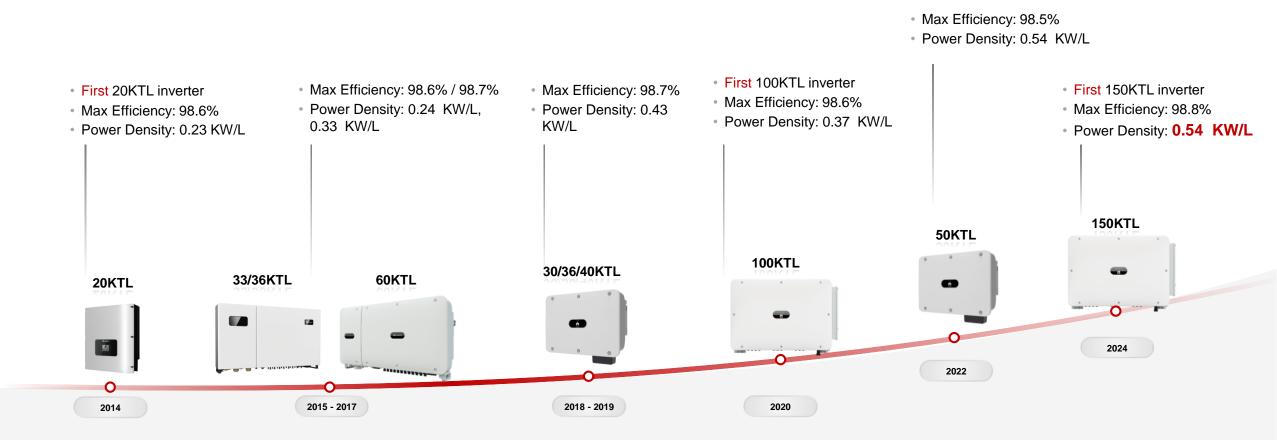




Huawei Fusionsolar SUN2000 150K-MG0 SUN5000 150K-MG0



Leading the Way in Power Electronics Innovation Throughout Decade



SUN2000-150K-MG0 Series



Efficiency: 98.8%

Rated output power: 150 kW

Maximum apparent power: 165 kVA

Maximum DC input voltage: 1100 V DC

Max. Current per MPPT/per String: 48A / 16A

Number of MPPT/Inputs: 7 / 21

Maximum String per MPPT: 3

Weight: 98 kg

Dimensions: 1000 mm x 710 mm x 395 mm

Keep Innovating to Create More Values

Higher Density & Efficiency



Higher Energy Density in Same Volume

50%+

- •100 -> 150kw, same volume but higher density
- Reach to the largest power in C&I voltage

Higher Inverter Efficiency and better yield

98.8%

- Worry-free Conversion Losses
- Make each inverter more efficient

C&I All-Rounder





Value 1: Increase energy yield and achieve optimal energy efficiency

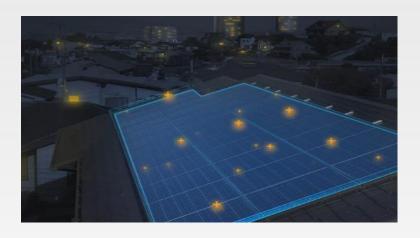
No worries about conversion loss Optimal energy performance ratio



Unique inverter tracking algorithm

Industry higher inverter maximum efficiency: 98.8% Industry highest dynamic MPPT efficiency: 99.8%

No worries about PID Support PV installation in extreme environments



Leading PID recovery technology

3% higher system yield0.1% higher efficiency for the same configuration



98.8% Efficiency + Intelligent MPPT Tracking Algorithm, Improving Yield by 1.5%

98.8% Max. efficiency

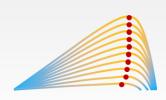
Focus on the three core elements of inverter efficiency Improve inverter efficiency with three steps



- Three steps: Simulation in the early stage, test and verification, and long-term optimization
- 0.2% higher efficiency than industry average

High dynamic MPPT efficiency

With Huawei's intelligent algorithm, the MPPT tracking efficiency reaches 99.839%.

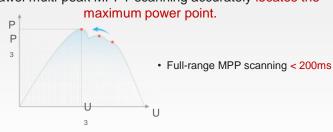


- Dynamic MPPT efficiency: 99.839%
- Faster tracking of MPPT when irradiance changes

MPPT multi-peak scanning

Conventional algorithms cannot accurately track the maximum power point.

Huawei multi-peak MPPT scanning accurately locates the maximum power point.

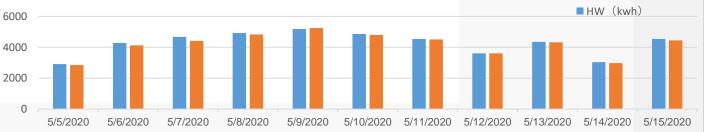


Rooftop PV Plant of a factory in Vietnam: Huawei's 100 kVA inverters outperform those of the competitor by 1.71%.



Competitor's MPPT tracking **Huawei's intelligent MPPT tracking** In the 900 kW comparison test, the monthly energy yield of Huawei inverters is

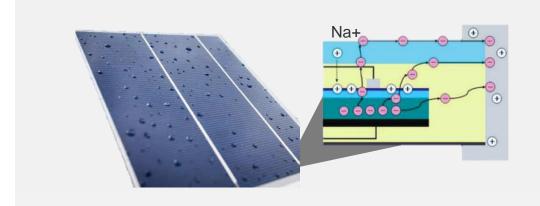
1.71% higher than that of the competitor.





Industry-leading PID recovery improves the energy yield by 3%

Industry: PID effect is one of the most frequent problems in PV systems PID reduces the energy yield by more than 5% throughout the lifecycle.



PID is more severe in high-temperature and high-humidity areas.





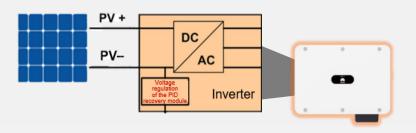
High temperature

High humidity

Damaged module

Huawei PID recovery solution effectively avoids the PID effect and ensures energy yield.

Built-in PID recovery function of Huawei inverters



A rooftop project in Zhongshan City, Guangdong Province TÜV's empirical tests prove that Huawei's PID recovery function can improve energy yield by 3%.







Value 2: System-Level Safety Solution, Ensuring Device and Asset Safety

Device Safety
PV Ground-Fault Protection

Device Safety
Smart Connector
Temperature Detection

Asset Safety
Active arc extinguishing for fire prevention

Device Safety
Active disconnection for device protection









Industry's First

cutting off ground faults within 15 ms during grid connection, ensuring inverter safety

DC & AC Side

Real-time Detection of Connector Temperature

Industry Highest L4 AFCI

Arc protection covering the entire roof

Active arc extinguishing for fire prevention

Industry-unique Smart

String-Level Disconnect

Intelligent and fast

disconnection

Ensure the safety of the

DC side



Industry's first PV Ground-Fault Protection, cutting off ground faults within 15ms during grid connection, ensuring inverter safety

Industry First





Cable damaged



Cables not firm connected



Long-term stress cause by disordered cabling

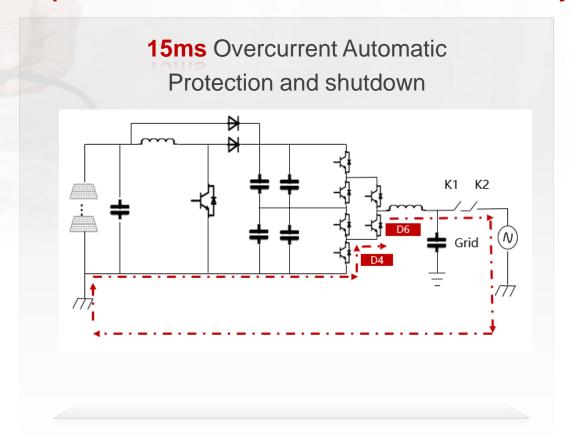
75%

PV Ground Fault @ PV Side Problem

Inverter damage

Fire risk

Rapid Shutdown and Protect Inverters Effectively



Smart Connector Temperature Detection

Unique

Conventional: loose connection of terminals may cause over temperature and fire



Frequent terminal burning faults



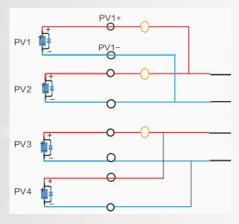
The terminal connection is not good



Poor contact caused by external forces



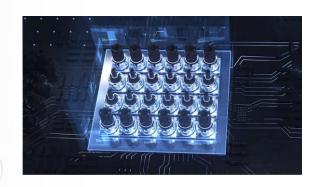
Improper crimping of metal core

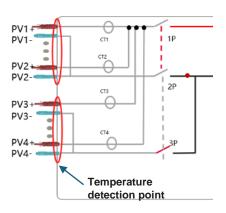


No terminal over temperature detection

Over temperature, terminal burning

Accurate Over Temperature Detection





PV terminal on-board design

Terminal over temperature detection



Both DC connector and temperature sensor onboard

0.5s shutdown when over temperature happens

Leading AFCI Solution, Larger Detection Range, Ensuring Asset Safety

Industry Leading



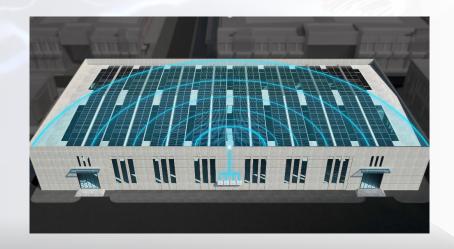
200m Detection Range Only fit Small/Middle Scale Rooftop

Unable to Detect Longer range Arc fault



450m Can Cover Larger Scale of C&I Application

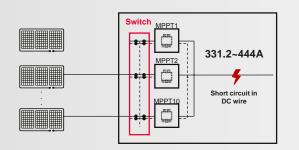
Especially for MW rooftop



200m 450m

C&I's 1st Smart String Disconnection Function, rapid disconnection of DC-side faults within 15ms ensures DC-side safety

Traditional: DC short circuit



- Manually enabled, causing high safety risks
- Equipment damage: inverter, MCCB& transformer
- Secondary damage: fire hazard etc

Huawei: Smart String Disconnection Function



- Intelligent enabled, free of site visit
- 15ms rapid shutdown, ensuring device safety
- Real-time monitoring, quickly cut off the fault current circuit



Reverse connection of PV strings



DC input back feed



Internal short circuit



HW Industry-leading SSLD

Passed CGC's first intelligent segmentation certification

Value 3: Long-Term High Reliability Assurance, With 99.999% Product Availability

Unique

Reliability design

High-standard components

Rigorous tests

Meticulous inspection



- Joint design by aesthetic research centers globally
- Simulation design for high-power inverters



- Mature components:
 Components are carefully
 - selected and have been proven in large shipments.
- Customized components:
 Components are customized for high-power inverters to reduce the size and loss.



- Rigorous tests on high-power inverters:
 - Low-temperature freezing test
 - High-temperature and high-humidity test
 - Salt spray corrosion test
 - Dust test
 - Lightning test
 - Limit test



- 100% aging test before delivery
- Huawei-unique ongoing reliability testing (ORT)



Value 4: The First High-Precision Module-Level Insulation Detection

Ensure Safety and Reduce O&M Cost

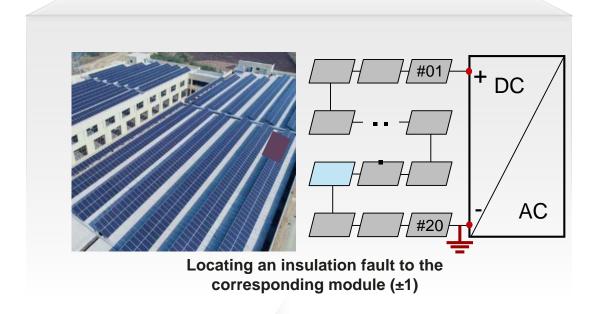
Isolation Fault is a Very Common Problem and Hard to Locate

More MPPTs and longer cables

Small or tiny fault points

More false alarm in rainy seasons

Module-level insulation detection: high precision avoids false positives and quickly narrow down the fault location



Module-level insulation detection

High positioning accuracy

Outstanding safety performance

Value 5: Optimal BOS, SmartDesign Brings Simplified Design Experience

Optimal BOS

Lower cable costs Lower installation costs



- The output power is increased by 50% (compared with 100K products).
- Reduce the required number of inverters and AC&DC cables.

Simplified design

PV design tool (SmartDesign)



- Satellite positioning, automatic layout, and one-click connection
- Comprehensive analysis and comparison for optimal design



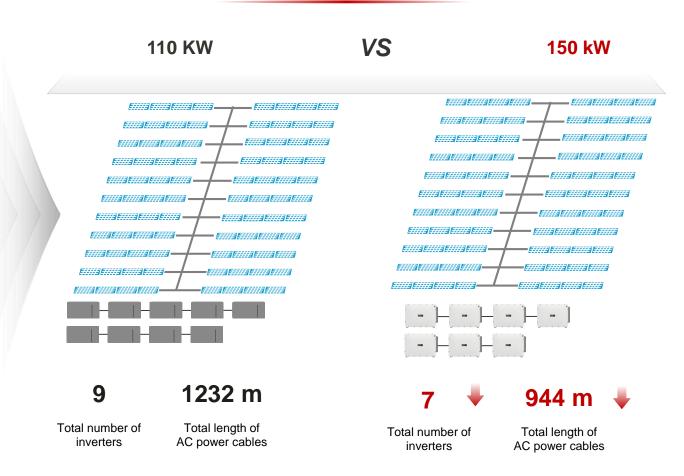
C&I Projects With Higher Power, BOS reduced to provide better ROI



Rooftop picture of an industrial park in Guangdong + Emulated module layout

• The BOS calculation is based on 575 W modules, with a ratio of 1

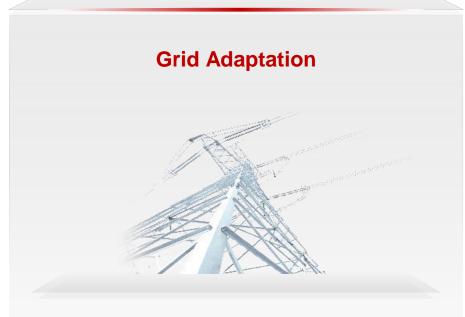
Ex: 1 MW typical PV plant with only 7 inverters





Value 6: Adapting to Customer Requirements in Different Industries

Friendly to various grids



- Intelligent reactive power compensation to prevent energy yield loss
- Intelligent harmonic algorithm, THDi < 1%, grid-friendly

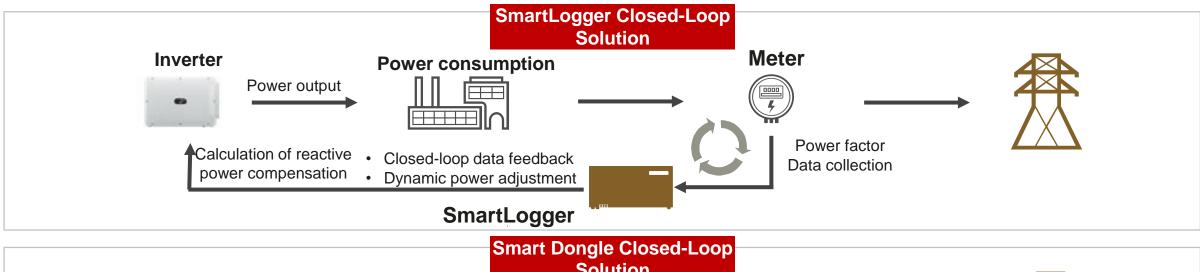
Friendly to different business models

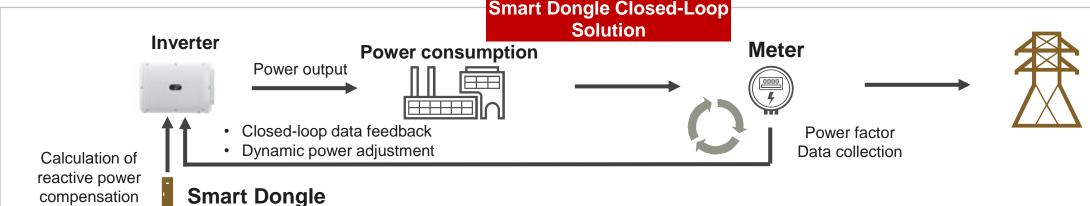


• Electricity price settings for more accurate benefit calculation



Closed-Loop Control and Precise Control of Reactive Power Output





Technical implementation

The power factor control precision is **0.01**.

The reactive power control precision of the system is 1% or 1.5 kVar, whichever is larger.

System reactive power response time < 10s
The reactive power control precision of the inverter is 1% or 0.2 kVar, whichever is larger.







Huawei Fusionsolar C&I SUN5000 Series Solution



Industry-leading Rapid Shutdown, Adapts to High-safety Scenarios

VS

Traditional: Rooftop high voltage



- Fire safety risks,
 Firefighters are in danger of electric shock
- O&M safety risks: O&M personnel may easily get injured by high voltage

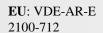
Huawei: Module-level rapid shutdown



- 30s rapid shutdown,
 Ensuring personal safety
- Rooftop 30V voltage,
 No risk of electric shock

Rapid Shutdown Becomes an Important Standard







US: NEC 2020



Thailand: EIT



Brazil: Inmetro RSD



HW: Meets the most advanced

safety standards, NEC 2017 & 2020

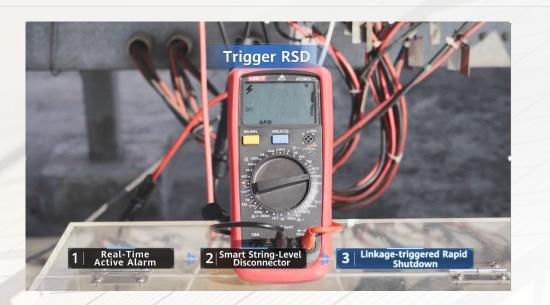


Linkage between features ensure the safety of both asset and personal safety

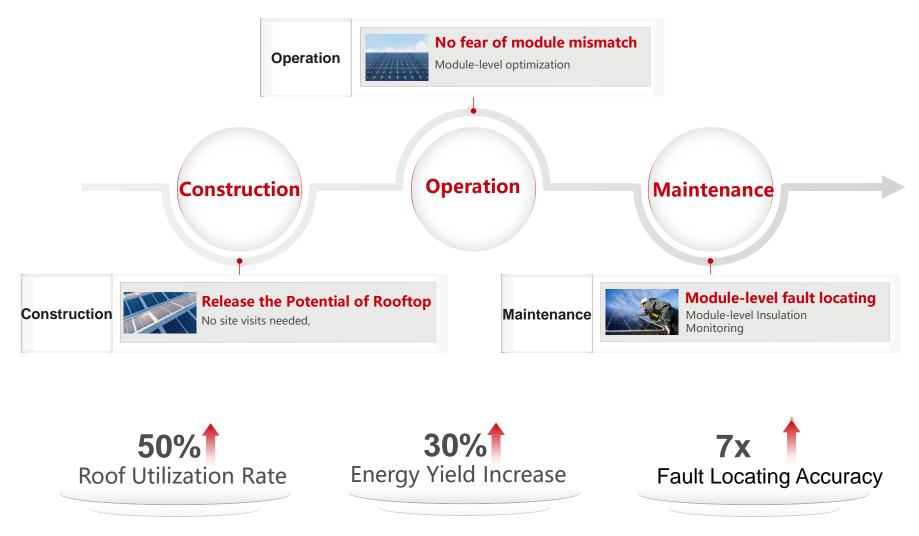








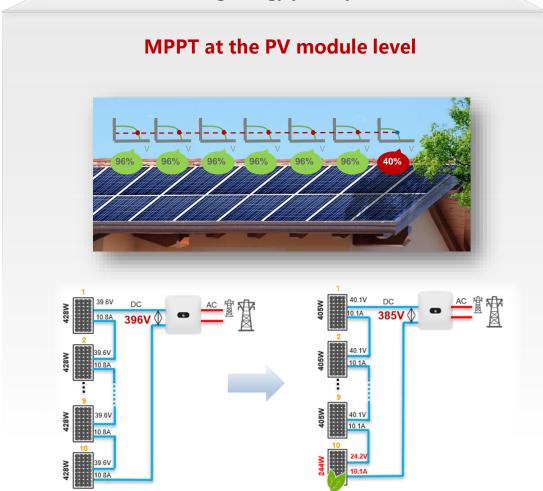
Unleashing PV Modules' Power Generation Potential, Eliminating O&M Management Blind Spots, and Achieving Better Revenue and Expenditure



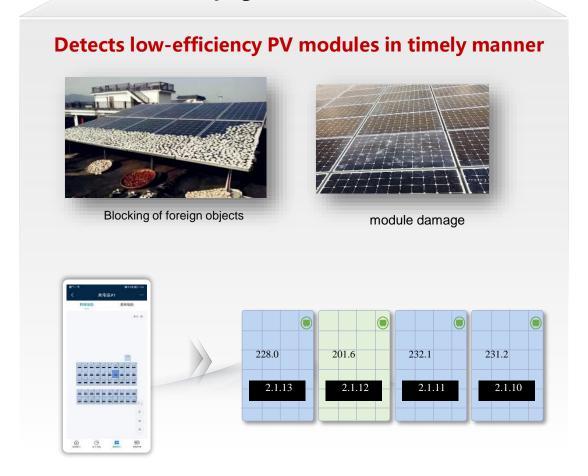


"Module-level" Asset Management, Real-time Detection Reducing O&M Cost

Targeting PV module mismatch, increasing energy yield by 5% to 30%.



Identifying inefficient module





Long-term Reliability: 30% Less Component for Utmost Reliability & Guaranteed 24 Hours Reconnection If Any Failure

Unique architecture with 30% Less Components

Utmost performance with rigorous testing

Under extreme weather conditions







Guaranteed
24 Hours Response



Faster Recovery:
Authorized service provider
for replacement within 24 hours*

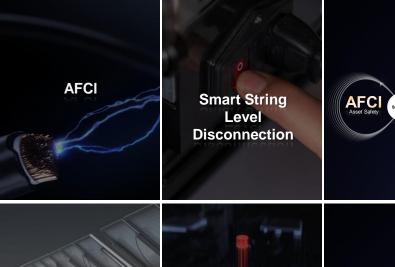


Quicker Response:
7*24 Hotline & Online support:
Multi Language Covering 20+ Countries



Higher Reimbursement:
Optimizer Replacement
300-700€/ time**

SafeLink









DC-to-ground

Protection



Unique

RSD Personal Safety

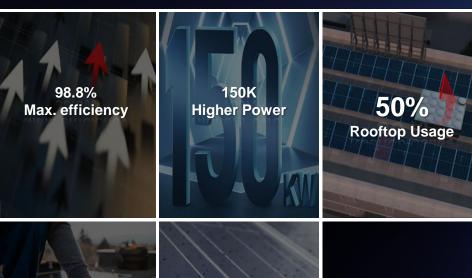
Unique

RSD Personal Safety

SUN5000-150K-MG0



ProfiLink



Module-level insulation **PID Recovery** impedance location

30% **Energy Yields**



Thank you.

把数字世界带入每个人、每个家庭、每个组织,构建万物互联的智能世界。

Bring digital to every person, home and organization for a fully connected, intelligent world.

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