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24 September 2024

10:00 am – 11:00 am | EDT, New York City

3:00 pm – 4:00 pm | BST, London

4:00 pm – 5:00 pm | CEST, Berlin, Paris, Madrid



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Automating solar PV financial asset management



Guy de Macedo

Product Manager
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Senior Business Development
Manager Europe
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Welcome!

Do you have any questions?  

Send them in via the Q&A tab.  We aim to answer as many as we can today!

You can also let us know of any tech problems there.

We are recording this webinar today. 

We'll let you know by email where to find it and the slide deck, so you can re-watch it at your convenience.  



MC ASSETPILOT

The central solution for efficient asset management

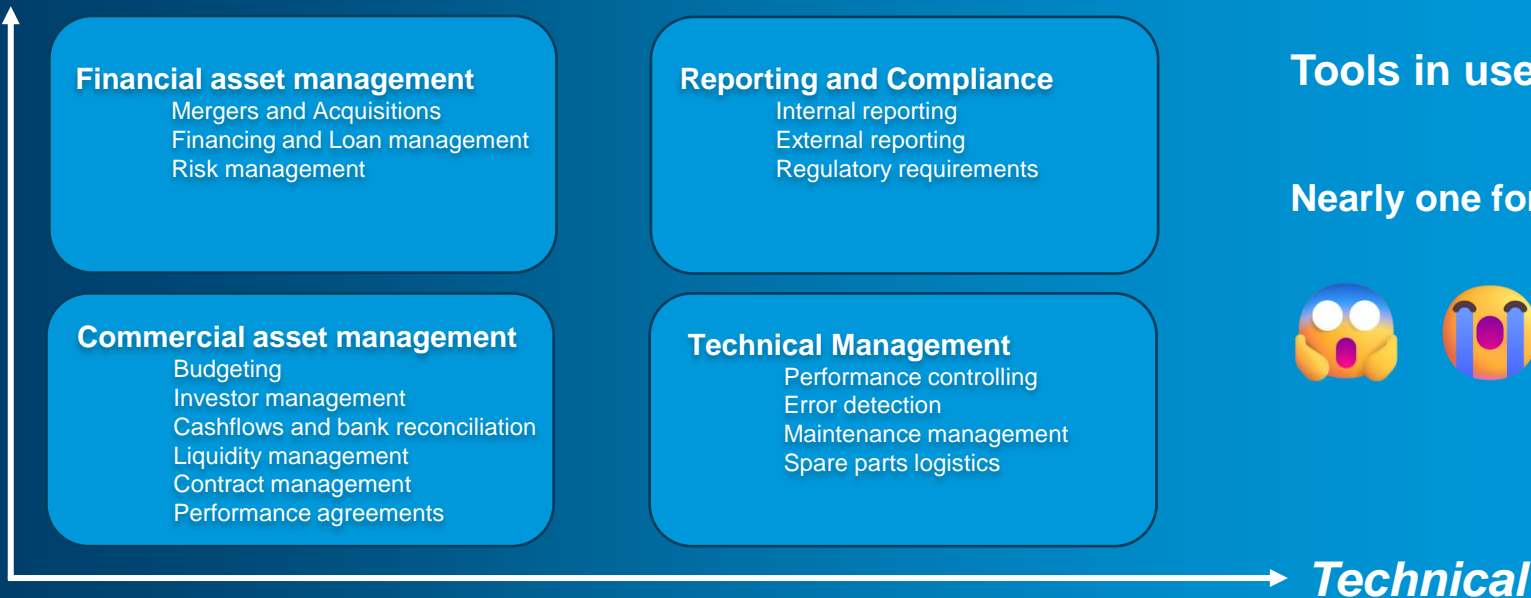
24.09.2024

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STATUS QUO: ASSET MANAGEMENT TODAY

Typical fields of responsibility

Financial



Tools in use:

Nearly one for each



STATUS QUO: SPECIALIZATION VS. EFFICIENCY

Today

- ✓ many separate solutions
- ✓ few good interfaces between the solutions
- ✓ “for each requirement a separate island”

Consequence

- ✓ management of complex assets and portfolios is often **complicated and inefficient**



Asset Managers need one single tool which centralizes all data touchpoints.

This tool needs to be efficient and easy to use.

Saving time is the KPI.

Tasks



Documents



Financial models



Contacts



Contracts



Bank transactions



Tasks

- ✓ Centralized Task Dashboard
- ✓ All data in one place
- ✓ Easy collaboration

Financial models

- ✓ Streamlined financial modelling
- ✓ Centrally maintainable templates
- ✓ Adjustable to individual conditions
- ✓ Merging of models with bank transactions

Contracts

- ✓ Centralized contract repository
- ✓ Contract date dashboard
- ✓ Seamless integration



Documents

- ✓ Unified document repository
- ✓ Individual repository structure
- ✓ Keywords for document classification
- ✓ Easy sharing

Contacts

- ✓ Centralized Contact Database
- ✓ Easy accessibility
- ✓ Direct trigger for communication tools
- ✓ Clear assignment to assets and functions

Bank transactions

- ✓ Unified cashflow management
- ✓ Transactions directly connected to expected forecast
- ✓ Live data
- ✓ Transparency on data quality

ENOUGH WITH THEORY

LET'S DIVE INTO THE PRODUCT ITSELF

ASSETPILOT

THE POWER OF INTEGRATION

- ✓ **All-in-One Solution**
Combine task, document, contract, bank transaction, contact management and financial modeling into a single platform.
- ✓ **Seamless Interconnectivity:** Each function is integrated, allowing data and insights to flow seamlessly and thus enhancing overall operational efficiency.

Centralized data

Better collaboration

Slimmer processes

More Efficiency

Tasks

Documents

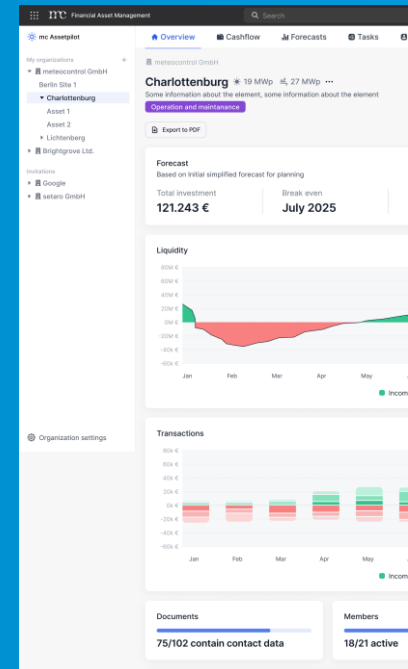
Contracts

Bank transactions

Contacts

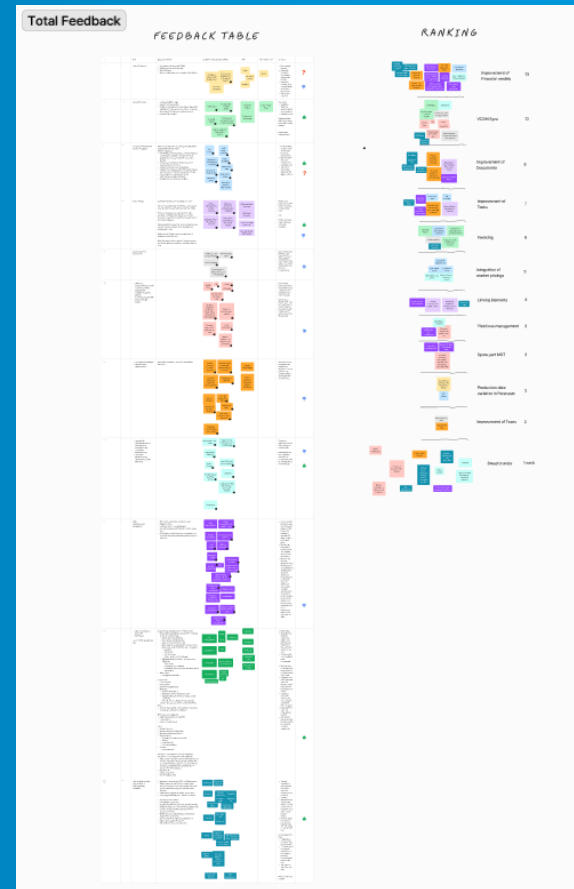
Financial models

...and more to come



FEEDBACK OF 27 PRODUCT DEMOS

- ✓ Problem Statement validated by all 27
- ✓ Offer Statement validated by all 27
- ✓ 18 / 27 (67%) showed interest in a Trial
- ✓ Overly positive feedback at Smarter E 2024



IMPLEMENTING FEEDBACK

DONE

- ✓ Multicurrencies 1.0
- ✓ User Roles – Feature based
- ✓ CSV Column matching – Cashflows
- ✓ Bulk mapping cashflows

NOW

- ✓ Multicurrencies 2.0
- ✓ User Roles – Asset based
- ✓ Import Contacts
- ✓ P/L overview widget
- ✓ System PR widget
- ✓ System Availability
- ✓ Reporting

NEXT

- ✓ Contract obligations
- ✓ Create Task from Obligation
- ✓ Import Tasks
- ✓ VCOM Import
- ✓ Yield / Losses overview

Usability topics are addressed continuously.

CURRENT STATE OF THE PRODUCT

- ✓ 1st version: Significant increase in efficiency alone through core features. Should save you at least 30 mins per day per person.

- ✓ Our Mission:
 - ✓ Help you make your work better, faster, sharper with less effort.
 - ✓ Manage growing portfolios successfully with less resources.

- ✓ Our Goal: Becoming a leading solution in financial asset management for renewables

#onemc



THANKS!

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End of the line for a U.S. solar giant

by Ryan Kennedy



Most-
read
online!

New defrosting tech may increase coefficient of performance of air-source heat pumps by up to 11.2%

by Emiliano Bellini



Coming up next...

Wednesday, 25 September 2024

9:00 am – 10:00 am EDT, New York City

3:00 pm – 4:00 pm CEST, Berlin, Paris, Madrid

Tuesday, 1 October 2024

11:00 am – 12:00 pm EDT, New York City

5:00 pm – 6:00 pm CEST, Berlin, Paris, Madrid

Many more to come!

**Future-proofing
solar projects:
Prioritizing
reliability and
optimizing
efficiency**

**How inspection
feedback loops
improve utility
solar at all stages**

In the next weeks, we will continuously add further webinars with innovative partners and the latest topics.

Check out our pv magazine Webinar program at:

www.pv-magazine.com/webinars

Registration, downloads & recordings are also be found there.



pv magazine USA Week

A Solar-Powered Economy

October 22-24, 2024 | Virtual Event

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**Thank you for
joining today!**