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pv magazine Webinars

27 June 2024

8:00 am – 9:00 am | PDT, Los Angeles 11:00 am – 12:00 pm | EDT, New York City 5:00 pm - 6:00 pm | CEST, Berlin

Next-generation whole home backup and off-grid support



Ryan Kennedy
Editor
pv magazine USA



Orion Wilkinson

Business Development Manager

EcoFlow



Ria Jairam
Sales Engineer
EcoFlow



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Vice President, Sales
Meraki Solar

Welcome!



Do you have any questions? ? 🦞 🞉





Send them in via the Q&A tab. F We aim to answer as many as we can today!

You can also let us know of any tech problems there.

We are recording this webinar today.



We'll let you know by email where to find it and the slide deck, so you can re-watch it at your convenience.



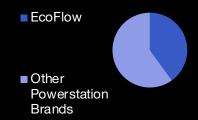
A Fast-growing Business. A Well-established Brand











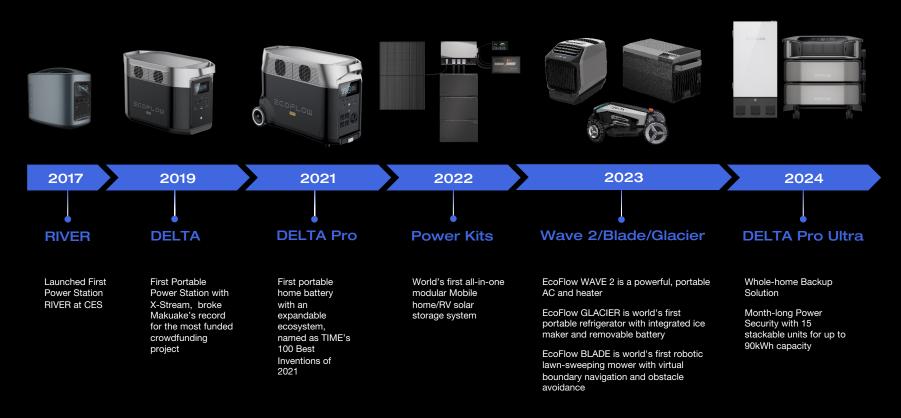
No.1
Portable Power
Station Brand

>40%

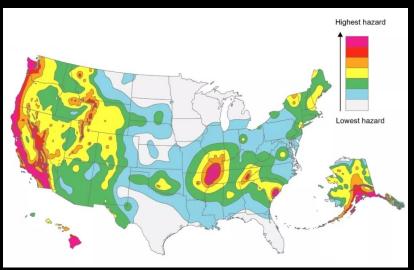
Global Market Share of Portable Power Stations



Product Line



The rising occurrence of natural disasters in the U.S.



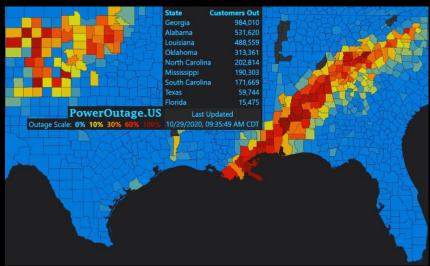
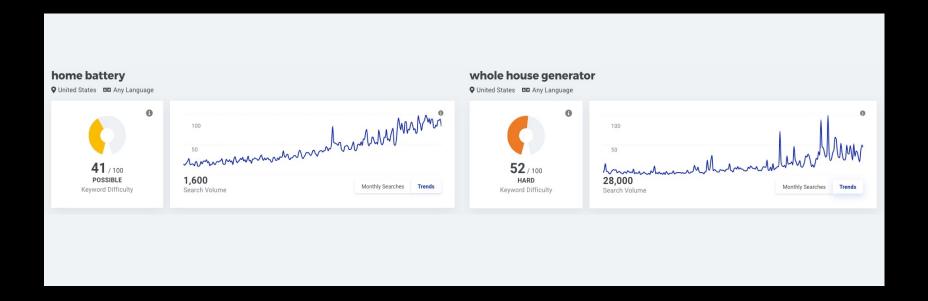


Figure 3. Zeta knocked out power to 2.6 million customers in the southeastern U.S. as of 9:35 a.m. CDT Thursday, according to poweroutage.us. An additional 370, 000customers were without power in the Southern Plains as a result of an exceptional ice storm earlier this week.

The increasing search of "home battery" and relevant keywords

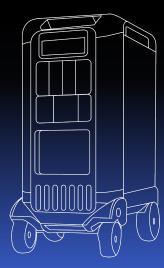


Gaps in Existing Battery Storage Systems

Insufficient to cover heavy-duty usage due to low output

Not stackable and take up a lot of space

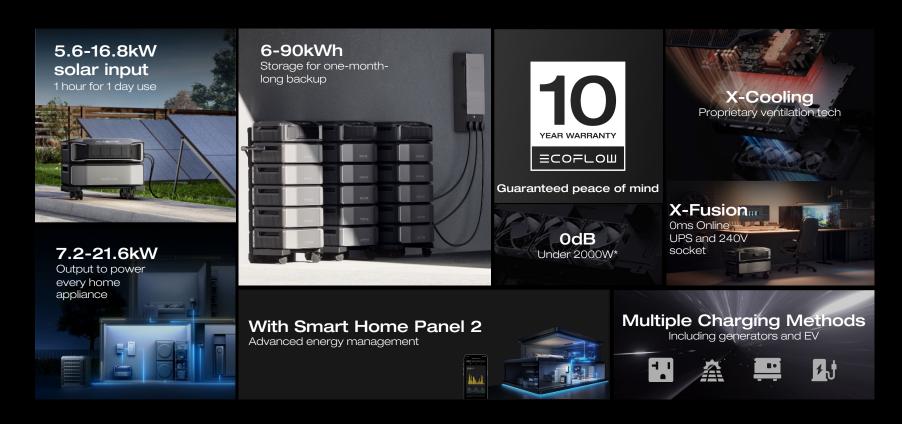
3 Costly installation & setup



EcoFlow DELTA Pro Ultra One Powers All



Key Features



6-90kWh Capacity Month-long Power Security



1 Month of Essential Backup

For a standard household to keep appliances running strong*.

Stackable and Space-saving

Store even with limited room. Perfect for garages or utility closets.

*Time may vary.

7.2kW-21.6kW, 120V/240V Output One Unit Covers Every Appliance



One Unit Runs Your 3-Ton Central A/C

The 3-ton Central Air Conditioner LRA rating must be within 120A. 7.2kW continuous output and 10.8kW peak output for 10 seconds.

Up to 21.6kW Can Power Your Home

Pair 3 inverters with the EcoFlow Smart Home Panel 2 to unlock.

5.6kW-16.8kW Solar Input One hour of Solar for One Day of Power

If you connect the DELTA Pro Ultra to PV system circuits installed on or in buildings, according to NEC regulations, the system shall include a rapid shutdown function to ensure operation safety and reduce shock hazards for emergency responders. If you wish to connect the DELTA Pro Ultra to PV system circuits, a pre-purchase consultation must be completed by a qualified electrician or installer.



Flexible Solar Systems

With its flexible plug-and-play design and unrivaled solar input, EcoFlow DELTA Pro Ultra empowers you to tailor your solution to fit your energy needs.

Rooftop Solar System(Off-Grid)

Works seamlessly with existing rooftop solar panels, replacing highly sensitive solar inverters prone to failure.

Maximize the value of your solar power and cut a chunk of change off your energy bill.

Multiple Charging Methods Even with A Generator or EV Pile

8800W Multicharged to top up two batteries in only 2 hours*







X-Fusion Oms UPS and Portable 30, 240V Socket



With 0ms Online UPS

With its impeccable, uninterrupted power flow, EcoFlow DELTA Pro Ultra safeguards your vulnerable electronic equipment round-the-clock.

Its X-Fusion feature ensures a constant 7200W output no matter what.

With a 30-amp Socket

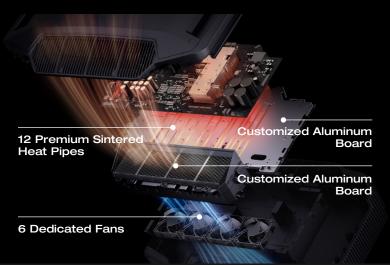
Handles your most energy-hogging appliances, like a dryer or EV.

A portable design means this astounding level of power goes anywhere you need it.

OdB Silent Backup



X-Cooling and Boost Performance with BMS Peace of Mind An Advanced Design





EcoFlow X-Cooling

X-Cooling heat dissipation system enhances efficiency even when powering heavy loads around the clock. X-Cooling works to extend EcoFlow DELTA Pro Ultra's lifespan, backed by a 5-year warranty.



Our state-of-the-art LFP tech and advanced battery management system (BMS) regulates vital data, ensuring the safety, longevity, and high performance of EcoFlow DELTA Pro Ultra. With each battery offering a cycle life of 3500+, you'll get years of use before capacity drops to 80%.

Power Through the Most Challenging Situations



3 Ways to Connect It to A Home Electrical System



Capacity

6-60kWh

Voltage/Amps

7200W/30A 12000W/50A*

Max Solar Input

5.6kW-11.2kW

*Easily chain together two DELTA Pro Ultra inverters using the 50 Amp Hub to power your entire home through a transfer switch, which streams out 50 Amp and 12kW AC output.

3 Ways to Connect It to A Home Electrical System



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3 Ways to Connect It to A Home Electrical System



Capacity

6-90kWh

Voltage/Amps

7200W/30A 14400W/60A 21600W/90A

Max Solar Input

5.6kW-16.6kW

With Smart Home Panel 2 The Whole-Home Backup System Hub

Off-Grid System

Auto Switch in 20ms

Compatible with

- Grid (100A Max)
- Generators (50A Max, 3-12kW)
- EcoFlow DELTA Pro Ultra
- EcoFlow DELTA Pro



Intelligent Sub Panel, EcoFlow Smart Home Panel 2 Outage and Saving Protection in One

Extended Backup

Use EcoFlow App to prioritize circuits

With Smart Home Panel 2, backup duration and efficiency extended effectively

Reduce Bills

Maximize energy efficiency by capitalizing on the TOU (Timeof-Use) variations and the sun



Dedicated Aftersales Services







10-year Standard Warranty

Email Response in 24 Hours

Online & Phone Support

DELTA Pro Ultra Battery | 10 Years

DELTA Pro Ultra Inverter | 5 Years

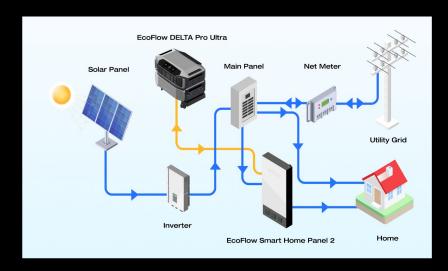
Smart Home Panel 2 | 10 Years

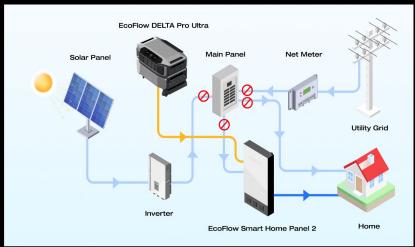
Technical support from engineers

+1 (800)-368-8604 Mon-Fri 9 am-9 pm (EST)

Online Service Mon-Fri 10 am-6 pm (EST)

Benefits of Off-Grid System





When the grid is present

Any excess solar power generated beyond what is needed for immediate household use is stored in the battery by the DPU + Smart Home Panel 2 system.

During a power outage

The grid-tied rooftop PV system ceases to function. The DPU continues to operate, using the power stored in its batteries to supply household loads, ensuring continued electricity access during the outage.

Upgrade from DELTA Pro to DELTA Pro Ultra





Higher output for central AC units Expandable energy storage (6kWh to 90kWh)

Meeting Customer Needs with EcoFlow DELTA Pro Ultra









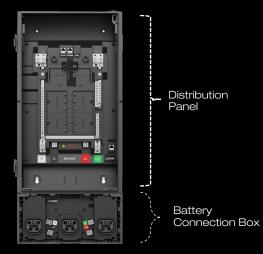
Prepared for any eventuality Lower energy bills year-round User-friendly and convenient

Simple Installation

Take a Closer Look







Installation scenarios

1. Install the entire SHP2 indoors





2. Install the distribution panel and the battery connection box separately





DPU Solar System VS. Traditional Solar System





Empowering Our Partnership



Easy and Fast Installation



Comprehensive Support & Service Throughout



Expert Training Program



Co-Marketing



Reliable Provision



Join Our Installer Network









Join Our Installer Network Support -+1(800)-366-8604 (Mon-Fri 9 am-9pm EST)

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Q&A



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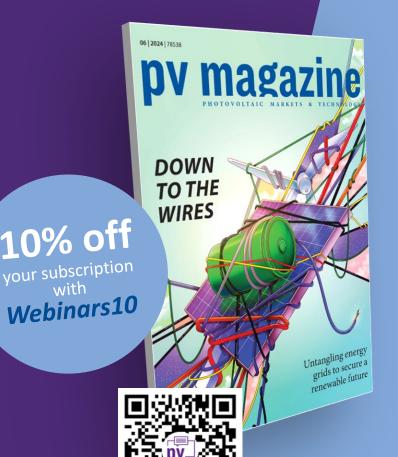
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Meraki Solar



The latest news | print & online



GCL says perovskite solar module passes silicon degradation tests

by John Fitzgerald Weaver



Heat pump plus PV usually cheaper than gas heating after 11 to 14 years

by Ralph Diermann



Mostread online!



Coming up next...

Friday, 5 July 2024

10:00 am – 11:00 am BST, London 11:00 am - 12:00 pm CEST, Berlin Wednesday, 24 July 2024

2:30 pm – 3:30 pm IST, Delhi 11:00 am – 12:00 pm CEST, Berlin Many more to come!

What are the benefits of "Made in Germany" for inverters?

Unlocking Solar
Project Success:
Best Practices for
Selecting the Right
Tracker System

In the next weeks, we will continuously add further webinars with innovative partners and the latest topics.

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www.pv-magazine.com/webinars

Registration, downloads & recordings are also be found there.



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Ryan Kennedy
Editor
pv magazine USA

Thank you for joining today!